

FOURTH EDITION | 2018

THE METAL PRESS



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SMACNA
GREATER CHICAGO



WORDS FROM THE PRESIDENT | Ken Wiesbrook wraps up 2018

THANK YOU FOR THE PLEASURE OF BEING YOUR PRESIDENT

As I wrap up my term as president of SMACNA Greater Chicago, I've found myself reflecting on the growth of the association these last two years. As a whole, the SGC board and staff have really worked together to accomplish a lot for our members.

In 2017, we launched the Young Executives of SMACNA (YES) group. Now, more than ever, it's important to engage the young professionals in our industry who have their sights set on leadership positions within their organizations. YES events are a great way to get these young members together for networking, social and educational opportunities that will help prepare them for a long career with their companies and within our industry.

Our educational offerings have also expanded with Laurie Leonard at the helm. She's done a wonderful job researching and providing industry-related workshops, classroom sessions and lunch-and-learns to give our contractor members every opportunity to thrive in the sheet metal industry. Don't miss our upcoming four-part leadership workshop, designed to improve communication and work performance in your company! See page 6 for details.

As we look toward our association's goals of continually increasing membership, it's worth noting that we have also revitalized and strengthened our partnerships with the new leadership at both SMART Sheet Metal Workers' Local 265 and SMART Sheet Metal Workers' Local 73. It is only through cooperation that we can truly become "partners in progress," and we see many opportunities to work together in the future.

Finally, I'd like to extend a warm welcome to our incoming president, Joe Passannante. Although I'm extremely grateful to have been elected to serve these past two years, it's exciting to pass the torch on to Joe. He is sure to infuse a new energy and vitality into our association! The future looks bright for SMACNA Greater Chicago.

I hope you enjoy all the excitement and merriment of the holiday season!

Ken Wiesbrook, President
SMACNA Greater Chicago



EDUCATIONAL OPPORTUNITIES | 2019 Education Programming

TAKE ADVANTAGE OF THE NEW YEAR

As a SMACNA Greater Chicago member, 2019 brings you more opportunities to increase your knowledge and skills in so many areas of our industry. In addition to the new Leadership Training Series (pg 6) and the FREE ClickSafety online training (pg 3), we are once again offering our popular one-hour Lunch & Learn sessions with the addition of new Learning Labs to further enhance your learning! Learning Labs are small groups that will allow users to do the applications in real time. By making this an interactive program, we know the user will gain a deeper understanding of the product functions.

We are also excited to offer our members personalized tech help from Ginnie Floraday in the coming year. Ginnie has been very successful with her remote computer training and consulting. As a member, you will receive one hour of remote one-on-one training

and consulting. During your session, you can troubleshoot inefficient documents and software programs, or learn Excel, Word, Managing iPad/ iPhone devices, One Note, email management and more. A session with Ginnie would be perfect to acclimate a new employee or learn program short cuts to increase productivity.

Simplify your successes and be sure to take advantage of all the educational opportunities that SMACNA Greater Chicago is bringing to the New Year!

QUESTIONS?

LAURIE LEONARD

Laurie@SMACNAGreaterChicago.org

ELECTED | New Officers & Board

OFFICERS ELECTED



JOSEPH PASSANNANTE
President

Cleats Manufacturing Co., Inc.



MICHAEL OBROCHTA
Vice President

OB Industries, Inc.



WILLIAM COMFORTE
Secretary-Treasurer

Climatemp Service Group, LLC.

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James S. Billard,
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John Comforte,
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Ric Dahlman,
Dahlman Sheet Metal

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Michael Kivland,
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Westside Mechanical, Inc.

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F.E. Moran, Inc.

Tim Russell,
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Wiesbrook Sheet Metal, Inc.

Andrew Yonkus,
State Mechanical Services

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"THIS WAS AN ABSOLUTELY GREAT COURSE, EVERYONE IN MANAGEMENT SHOULD TAKE IT. I'M INSPIRED."

Kurt Kristin | F.E. Moran, Inc.

DEVELOPING YOUR WORKFORCE | Join us at Fairmont Banff Springs

A FOREMAN'S FIELD GUIDE TO DEVELOPING YOUR WORKFORCE

On November 14, SMACNA Greater Chicago welcomed featured instructor Nic Bittle to the Regency Towers Conference Center to lead a day-long workshop on Developing Your Workforce. We were thrilled to have 23 foremen and supervisors from member companies participate, especially during such a busy time of year!

Nic, who has worked with some of the industry's leading trade associations and construction companies across the country — including SMACNA, SMART, NECA and MCAA chapters — designed the class to help foremen and supervisors better train their workers to become the next industry leaders. Throughout the day, attendees learned ways to:



IDENTIFY

Identify and use the four core competencies lacking in most of the workforce entering the industry today — Communication, Professionalism, Leadership and Entrepreneurship.



DEVELOP

Develop each team member so everyone communicates on a higher level



PUSH

Push their crew without alienating them



ENFORCE

Develop work ethic and initiative in a new generation of workers

Thank you to all who attended! Don't miss out on other upcoming educational opportunities, like our four-part 2019 Leadership Training Program starting in January! See page 6 for details.

CLICKSAFETY | Offered in 2019

NEW ONLINE TRAINING

At SMACNA Greater Chicago, we make safety a top priority. That's why we're excited to offer FREE ClickSafety online training to member company employees starting in 2019! At this time, there is no limit to the number of employees who can participate.

OSHA 10-HOUR COURSE

OSHA 30-HOUR COURSE

CONFINED SPACES IN CONSTRUCTION

AN INTRODUCTION: FALL PROTECTION IN CONSTRUCTION

While these classes are offered free of charge to SMACNA Greater Chicago members, we will bill for the cost of the class if it is not completed within six months.

To register, email the SMACNA Greater Chicago office at laurie@smacnagreaterchicago.org

Don't forget to take advantage of the other great safety resources available to you through your membership, like the online Safety Store and CPR/AED with First Aid training. These are just a few of the safety resources that SMACNA Greater Chicago is happy to provide its members!



MARKETING | 2019 Business Resolutions

NEW YEAR, NEW MARKETING STRATEGY

Increase sales. Generate leads. Improve manufacturing processes. Offer more safety training. Whatever tops your list of goals, your business likely has some work to do in 2019. But have you thought about your company's marketing strategy in the New Year?

Because marketing is all about growing your business, it's important to have a clear strategy in place. Here are some key areas that will help you achieve your marketing goals this year.

COMPANY WEBSITE

If your business isn't online — now's the time! Studies show that between 70-80 percent of people research a company online BEFORE visiting or making a purchase with them, so a professional website that highlights your services and showcases current projects and company news is a must.

Not only is your website available 24 hours a day, but it's often your company's first impression to potential customers. Make sure to focus on the client experience by utilizing consistent messaging and meaningful calls to action that not only set you apart from your competitors, but help boost your website performance. You'll also need to stay current with today's standards and search engine optimization (SEO) best practices to ensure a fully-functional, uncluttered site that is customized to deliver information to your users in the most efficient way possible.

RECOGNITION/ PUBLIC RELATIONS

Has your company won the bid on a big new project? Have you implemented new technology that will make future projects more efficient? Have you recently won an industry award, or hired a new exec? Find something newsworthy within your organization and get the word out to local and trade media outlets!

When your company is covered in targeted media outlets through a well-crafted news release, you become more visible to potential clients. Media coverage also raises awareness of your brand, and publication online and within social platforms helps increase your website's Google ranking so more people can find your business.

DIGITAL ADVERTISING

According to data from Pew Research Center, 66 percent of Americans own at least two digital devices — including a smartphone, desktop or laptop computer, or a tablet — and 36 percent own all three. That's some serious screen time, and a great opportunity for contractors to promote their business to potential local clients!

Enter pay-per-click (PPC) platforms. Taking advantage of digital advertising systems, like Google Ads, keeps you competitive and shows that you're willing to stay current with the latest technology. Since Google Ads reaches just about anyone, anywhere, you have control over who sees your messaging — and when you want them to see it.



Implementing a proper marketing strategy takes time. If you have a marketing department, utilize them! If not, hire a professional company who can focus on marketing to your audience, leaving you time to do what you do best — run your business!



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NEW HORIZONS
A Chance to Grow **FOUNDATION** An HVAC and Sheet Metal Industry Initiative™

SUPPORT | New Horizons

SMACNA GREATER CHICAGO SUPPORTS INDUSTRY INITIATIVE

Since the early 2000s, SMACNA Greater Chicago has supported the New Horizons Foundation — an HVAC and sheet metal industry initiative headquartered in Chantilly, Virginia. As a “Champion Contributor,” our Chapter has pledged \$200,000 throughout the years to this worthy organization because we believe in their visionary approach to growing a knowledgeable, prosperous industry.

BUILD

BUILD KEY RELATIONSHIPS WITH ALLIED INDUSTRY PARTNERS AND ACADEMIC INSTITUTIONS.

PROVIDE

PROVIDE EDUCATION AND INFORMATION THAT WILL POSITION HVAC AND SHEET METAL CONTRACTORS AS LEADERS IN THE CONSTRUCTION PROCESS.

ENCOURAGE

ENCOURAGE CAREER PARTICIPATION IN THE HVAC AND SHEET METAL INDUSTRY BY THOSE MOST LIKELY TO EXCEL AT SUCH WORK.

The New Horizons Foundation sponsors a variety of educational and training opportunities among industry members, suppliers, contracting industry partners, colleges and universities, other national and international trade associations and customers. Each component is designed to enhance the skills and talents necessary to maintain today’s workforce and encourage new professionals to join the industry.

Well-respected contractors, SMACNA Chapters and industry leaders are also part of the Foundation’s Summit Council. These volunteer leaders work together to identify, commission, and monitor the industry’s most critical research.

For example, during the Foundation’s September meeting, 14 project proposals submitted by top researchers at Arizona State, Clemson, Maxim, Oklahoma, Continuum and FMI were reviewed for

consideration by Foundation supporters. Three went on to be approved as projects and research to fund in 2019.

“SMACNA Greater Chicago is proud to partner with the New Horizons Foundation because giving our contractors access to the best research and education in the industry means our companies become more efficient and profitable in the long-run,” said Tony Adolfs, executive vice president.

GIVING BACK | KCSO Family & Friends

SMACNA GREATER CHICAGO DONATES TO SPECIAL OLYMPICS



During our annual Golf Outing this summer, we hosted a 50/50 raffle in support of the Kendall County Special Olympics. Thanks to the generosity of our members, we were able to raise \$1,000 to present to the KCSO Family & Friends Board!

SMACNA Greater Chicago member Hank Artlip, of Artlip & Sons, was on hand during the check presentation, along with his stepson and KCSO athlete Neal Pagel, athlete Emily Kreinbrink and board member Marcy Stefaniak.

The KCSO Family & Friends have been serving athletes with special needs since 1970. They provide sports training and competition in a variety of Olympic-type sports for children and adults with disabilities by giving them continuing opportunities to develop physical fitness, demonstrate courage, experience joy and participate in a sharing of gifts, skills and friendship with their families.

SMACNA GREATER CHICAGO

LEADING THROUGH CHANGE

For a second year, we are offering a four-part leadership workshop. This workshop is designed to improve communication and create higher work performance within your organization, help your company maneuver through change, incorporate positive influences to get positive results and improve presentation skills for those speaking in front of an audience. The 2019 Leadership Workshop Program is designed for everyone in your company, especially young professionals.



Creating High Performance
**"UNDERSTANDING AND
SUPPORTING KEY SKILLS"**



Influencing Without Authority
**"ACHIEVING RESULTS
REGARDLESS OF POSITION"**



Leading Through Change
**"LEADING AND MANAGING
THROUGH CHANGE"**



Effective Presentation Skills
**"SKILLS FOR A
WINNING PRESENTATION"**

REGISTER FOR ALL CLASSES NOW AT

SMACNAGREATERCHICAGO.ORG/Leadership-Workshop.html





MEMBER SPOTLIGHT | The evolution of the company founded in 1928

McCAULEY MECHANICAL EXCELS IN SOLVING TOUGH PROBLEMS FOR CLIENTS

McCauley Mechanical Construction, Inc. has been a full-service mechanical contractor in the Chicagoland area for four generations. Founded by James H. McCauley in 1926, the company is now majority-owned by Kathy McCauley and her brother, Jim McCauley.

"My brother and I are excellent partners — it's been me and him since '04," Kathy said. "I've talked to siblings from other companies who share similar roles and are kind of competitive, but my dad had us take different paths through the company. We have different responsibilities, so we complement each other really well."

From the start, industrial piping took center stage as the company's main form of work, particularly in the Clearing Industrial District south of Midway Airport. But as the demands of the industry changed throughout the years, McCauley implemented a full range of capabilities and services, with projects ranging from boiler and chiller installation, to medical gas and industrial piping, to complete design/build services.

"We first started doing more HVAC work in the early '60s for some of those same Clearing customers who were updating ventilation systems," Kathy said. "Office ventilation wasn't a big deal at the time — they were truly just moving air around that wasn't conditioned. Eventually, we spread out to do more HVAC work than industrial, and started self-performing sheet metal as the market was changing and customers and general contractors were looking for mechanical contractors who could self-perform piping and sheet metal."

McCauley's markets have expanded past industrial and into healthcare, offices, food and beverage production/packaging, education and more. The company's specialties include renovations, solving tough ventilation problems in plants and hospitals, and replacing major equipment in HVAC systems.

"Currently, we've been working on an industrial project with an aggressive schedule, which is typical of industrial jobs since many can't work without

ventilation systems — especially industrial exhaust," Kathy said. "In addition to general ventilation and stainless steel process exhaust, we've been installing a number of dust collection systems to improve IAQ. The hard thing about industrial plants is that they're still operating, so coordination, staging, rigging and safety were all challenges. But building engineers have a lot of confidence in us to solve their problems."

McCauley is also working on a research lab, installing laboratory exhaust with fiberglass ductwork.

"This was a new installation material for us, because traditional sheet metal would be attacked by the various acids used in the lab," Kathy said.

No matter what kind of project McCauley works on, they operate using the best technology in the industry today. And with a staff of about 75, each foreman is equipped with a tablet to give quick access to information sharing.

"BIM and 3D aren't new to us anymore — it's just the technology we use for all projects now," Kathy said. "We are starting to play with VR a little bit, and we're always looking for something new that's out there."

Implementing the best new industry technology will always be a priority for McCauley Mechanical, but along with that comes the manpower to understand and operate whatever new tech looms on the horizon. That's where recruiting young professionals comes into play.

"It feels like there are more young women and young people coming into the industry, so it's an exciting time right now," Kathy said, noting that she often speaks with interested students in local college student chapters about various industry opportunities. "The industry's been good to me, and I get excited to talk to someone new who's coming in and get them excited about things. Making that connection with anybody young who's coming into the industry is an optimistic thing to happen."



INDUSTRY NIGHT 2018 | Hofbrauhaus

OKTOBERFEST INDUSTRY NIGHT 2018

More than 120 SMACNA Greater Chicago members and industry professionals joined together at Hofbrauhaus Chicago on September 20 for SMACNA Greater Chicago's premier educational and networking event — Industry Night 2018! This year's Oktoberfest-themed event was reinvented to be more energetic, educational and entertaining, and was one of SMACNA's most popular to date.

But the event was also designed to raise funds for a cause that SMACNA Greater Chicago members chose to support — the Midwest Shelter for Homeless Veterans. The MSHV is a non-profit agency that provides housing, supportive services and community outreach to help homeless and at-risk veterans and their families achieve self-sufficiency. Ticket sales from the event raised \$2,500 in support of the MSHV.

In addition to serving a valuable purpose for veterans, the event was an important learning resource for SMACNA

members. Twelve associate members displayed their products and services at tables around the perimeter of the room, and also provided opportunities for members to experience and interact with some of the latest products and technologies available to their companies.

"Meeting and interacting with our associate members gives us a first-hand look at products we may not have been familiar with," said SMACNA Greater Chicago vice president and member Joe Passannante, of Cleats Manufacturing Company. "I learned some tips from vendors that I think will save us money on the job."

Registered attendees were given an Exhibitor Passport, encouraging them to visit each of the participating associate members and industry partners to receive a passport stamp. Fully-stamped passports were entered into a drawing for a Microsoft Surface Laptop, designed for portability and performance — a perfect combination for

our on-the-go members. Congratulations to winner Ryan Hoffmeister of Hatchell & Associates!

"It was a great event, and I thought it was a great venue," said Peter Strittmatter of Thermosystems, Inc. "There were just enough vendors to make it informative but not overwhelming. The raffle added a nice interactive tool and overall, there was a great energy. You did it just right!"

SMACNA Greater Chicago has designated Industry Night as an event that will be expanded each year to create opportunities for members to learn more about services, techniques and products that will enhance their bottom line. Thank you to all who attended Industry Night 2018. We look forward to planning next year's event, and hope to continue expanding awareness and attendance!





MENTAL HEALTH AWARENESS | ManTherapy.org

MAN THERAPY ENCOURAGES MEN TO BE PROACTIVE ABOUT MENTAL HEALTH ISSUES

Everyone experiences stress, anxiety, sadness and grief at some point throughout their lives. Some people are naturally better equipped to handle their emotions or have a robust network of people they can talk to. For men, there's Man Therapy!

THERAPY. IT'S ONLY FOR "CRAZY" PEOPLE AND ADDICTS, RIGHT? WRONG!

Nearly 44 million American adults suffer with mental illness, yet the subject remains tragically misunderstood and stigmatized. In fact, you probably know quite a few people living with a mental, behavioral or emotional disorder — and because symptoms range from mild to serious, you may not even know something is wrong.

As an association, we've often focused our safety culture on the physical aspects — proper PPE, fall protection, substance abuse, etc. Despite our increased commitment to safety, workplace suicides are on the rise. According to

statistics from the Centers for Disease Control and Prevention (CDC), nearly 45,000 lives were lost to suicide in 2016 — and suicide rates increased in almost every U.S. state between 1999 and 2016.

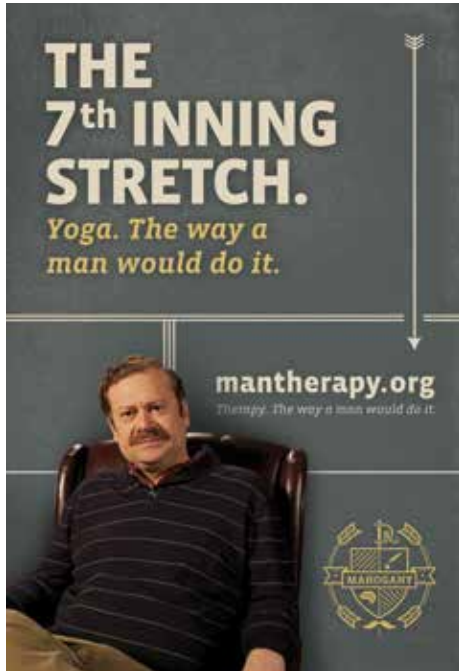
In 2017, SMACNA adjusted its efforts to a more holistic approach to safety by joining the Construction Industry Alliance for Suicide Prevention, which provides contractors with information and resources on suicide prevention and promoting mental health awareness. Since the partnership was implemented, you may have noticed newsletter and membership mailings aimed at starting

the conversation. More recently, Dr. Sally Spencer-Thomas presented a session titled "Resilience and Suicide Prevention" during February's Partners in Progress Conference, highlighting industry statistics and discussing ways to reverse the alarming trend in the construction industry.

Enter ManTherapy.org.

Man Therapy encourages men to "get a few things off your hairy chest," and offers a space for anonymous, nonjudgmental support during life challenges, like divorce, depression or

suicidal thoughts. Part of a multi-agency effort, including the Colorado Office of Suicide Prevention and Cactus Marketing and Communications, Man Therapy targets working-aged men (25-54), who account for the largest number of suicide deaths in the U.S. and are least likely to receive support.



Short videos introduce Dr. Rich Mahogany, Man Therapy's featured character, whose light-hearted humor takes a serious topic and makes it relatable — like getting advice from a friend who's going to tell you like it is. While exploring the site, men can take the 20 Point Head Inspection to zero in on key aspects of their mental health and receive tips on how to improve, or read the Gentlemental Health series, which outlines common issues like anxiety and rage, what to look for, causes and what to do about it.

The creators behind Man Therapy designed the experience to be a truly valuable resource for our industry's workforce to strengthen mental health and promote positive conversation. They take a topic usually seen as "weak" and make it masculine.



ASSOCIATE MEMBER SPOTLIGHT | Imperial Crane hits 50 years of business

IMPERIAL CRANE CELEBRATES 50 YEARS OF BUSINESS

Congratulations to SMACNA Greater Chicago associate member, Imperial Crane Services, Inc., who is set to celebrate its 50th anniversary in 2019!

Imperial Crane was founded by the late John Bohne as a single-crane operation in 1969. Today, the company is managed and owned by a second generation of family members — sons BJ and Lance Bohne — and has become a leader in the construction industry through a strong commitment to safety, service and quality.

"We're excited to mark such an important milestone this year, and are very proud of the legacy we've created as a company," said BJ Bohne, CEO and president. "We remain committed to the same safety culture, quality of business and customer service that has given us the ability to celebrate our 50th anniversary. Thank you to SMACNA for being an integral party of our company's success through the relationships we have built at networking events and through educational opportunities provided."

In the time since it opened, Imperial Crane has expanded to include locations in LaSalle Peru and Bridgeview, Illinois;

Benton Harbor, MI; Griffith and Whiting, Indiana; and LaPorte, Texas. The company has been recognized both locally and nationally as having one of the best safety records in the industry, and is now considered one of the largest crane companies in the world, with the largest fleet of cranes ranging from 6-600 tons. The coming year will see an additional \$5 million of expanded fleet.

"Imperial Crane has evolved as the industry has changed, reflecting and helping drive the ever-expanding crane rental business," said Lance Bohne, executive vice president. "Our tremendous success over the past 50 years has been due, in large part, to our loyal customers, employees, and business partners we have made along the way."

Ranked as one of the top 25 crane rental companies according to ACT (American Crane & Transport), Imperial Crane has been awarded the family business "Business in Excellence" award from the Daily Herald Business Ledger.





LEGISLATIVE UPDATE | Illinois election results live up to the hype

POST-ELECTION DAY UPDATE

The “blue wave” headwinds may not have been as strong nationally as many expected, but the Illinois election results lived up to the hype. Democrats swept all statewide offices and Illinois House and Senate Democrats picked up additional seats. The 2018 election results will bring many new faces to the Illinois General Assembly, as well as new constitutional officers.

The race for Illinois Governor was one of the ugliest races we’ve seen in a while, and will also be remembered as one of the most expensive. The two main candidates – Governor Rauner and J.B. Pritzker raised over \$255 million combined. Governor-elect Pritzker pumped nearly \$171.5 million of his own fortune into his campaign fund while Governor Rauner provided \$70 million of his own wealth into his race. Pritzker defeated Governor Rauner by receiving 54% of the vote in Tuesday’s election. Governor Rauner conceded the election nearly one hour after the polls closed on Tuesday.

After losing 5 House seats in the 2016 election cycle, House Speaker Michael Madigan regained his veto-proof supermajority this year by losing one

seat and adding 7 – maybe 8 depending on the outcome of the 51st District race where Rep. Helene MillerWalsh (R-Mundelien) holds a 1 vote lead over Democrat Mary Edly-Allen. As a reminder, the supermajority in the Illinois House is 71. The current election results have the Illinois House holding 73 seats.

Now that it’s over – what’s next?

The question now turns to how will Pritzker govern and what campaign promises will he pursue. Like Governor Rauner, Pritzker hasn’t held an elective office before. While many voters in recent elections have viewed that as a good thing – Illinoisans have witnessed a freshman Governor making missteps due to a lack of governmental experience.

Pritzker campaigned on a platform of increasing mental health care and increased education funding at all levels. Pritzker has continually pushed for a graduated income tax – which is a major shift in Illinois income tax structure. Such a change would require putting the issue on the 2020 ballot for voters to consider. So far Pritzker has been mum on the details of his graduated tax plan and hasn’t identified the tax brackets he’d like to see.

While the election is over, our state’s are in the majority, everyone elected holds responsibility to move Illinois forward. Governor-elect Pritzker also campaigned on promises to negotiate our state’s issues with Democrats, Republicans and other stakeholders. Let’s hope that’s one campaign promise he keeps.

IMSCA would like to thank all of our members for your interest and participation in the 2018 General Election. In addition, we look forward to continuing our positive working relationships with those members of the Illinois General Assembly who were re-elected. We also look forward to forging new relationships and representing the Illinois subcontracting industry to all new members of the Illinois General Assembly who will be inaugurated in January.

QUESTIONS?

Contact Jessica Newbold

(217) 523-4361

jnewbold@oldnewstrat.com



MEMBER SPOTLIGHT | International Test and Balance's 40th Anniversary

INTERNATIONAL TEST AND BALANCE CELEBRATES 40 YEARS

SMACNA Greater Chicago member International Test & Balance celebrated 40 years of business in November 2018. Founded as a two-person operation in 1978, ITB's mission is to provide independent, professional Testing, Adjusting and Balancing (TAB) services to some of the nation's largest corporations across multiple industries.

What began as a two-person operation in 1978 has grown into a team of approximately 50 employees today. The organization — now considered one of the nation's largest testing and balancing companies — is headquartered in the Chicagoland area, with an additional office in Michigan.

"Our name and brand is well-recognized throughout the United States, and we're looking to expand on our operations to include Wisconsin, Iowa, Ohio and Minnesota in the next two years," said Gary Tarazi, president and CEO.

"We're highly vested in the medical and pharmaceutical side of our industry, and also have a substantial commercial property, educational market and retail

property presence," said Christopher

According to Tarazi and Yacu, ITB has worked on a number of prominent projects recently, including: keeping the HVAC systems in the United Center in compliance with local and federal codes, performing campus revitalization work at Northwestern Lake Forest Hospital, completing the McDonalds Worldwide Headquarters relocation to the Fulton Market area of Chicago and maintaining the HVAC system at the dynamic Voxman School of Music at the University of Iowa.

Tarazi is proud of time he's spent with the company, and credits ITB's longevity to a number of factors. "Great teamwork, a win-win attitude, great talent and tremendous clientele," he said. "We take care of the foundation of the business — everything from the financial, legal and innovative aspects — and we make sure all the ingredients to make a great cake are well taken care of."

Congratulations, ITB!



Command Ventilation Group Joins SMACNA Greater Chicago

NEW MEMBER WELCOME

SMACNA Greater Chicago is committed to providing members with the resources they need to be the best in the business. As we gain strength in numbers, we also gain more knowledge and expertise within the sheet metal industry. Join us in welcoming the following new Contractor Member to our growing association!



NEW MEMBER

COMMAND VENTILATION GROUP.

Timothy Adkins
2150 S. Canalport Ave., Unit 4B6
Chicago, IL 60608
commandmg.com
tadkins@commandmg.com





HAPPENINGS | 2018 SMACNA Greater Chicago Annual Holiday Dinner & Dance

'18 HOLIDAY DINNER & DANCE RECAP

This year's holiday celebration was once again a wonderful culmination to a great year as an association. Held at the historic Drake Hotel in Oak Brook, the setting was beautiful and the perfect backdrop where members and their families could connect with friends and associates they don't see often enough.

Ken Wiesbrook, Wiesbrook Sheet Metal, Inc., graciously turned over the helm to Joe Passannante of Cleats Manufacturing Co, Inc. who will be president of SMACNA Greater Chicago for 2019 and 2020. Joe thanked the preceding presidents for their hard work and leadership and announced the installation of officers for 2019.

Jack Gengler with Gengler-Lowney Laser Works, Inc. was awarded the Distinguished Service Award for his decades of service to the association and the sheet metal industry as a whole.

The stage for dancing and fun was set by Talk of the Town who, for the second year in a row, provided great music for all the party goers. SMACNA Greater Chicago thanks all the members and their families for attending and wish everyone a safe, healthy and productive New Year!







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Wiesbrook Sheet Metal

JOSEPH PASSANNANTE

VICE PRESIDENT

Cleats Manufacturing Co., Inc.

MICHAEL OBROCHTA

SECRETARY-TREASURER

OB Industries, Inc.

JAMES S. BILLARD

IMMEDIATE PAST PRESIDENT

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Tal-Mar Custom Metal

JOHN COMFORTE

Climatemp Service Group, LLC

WILLIAM COMFORTE

Climatemp Service Group, LLC

JOHN D'ANGELO

State Mechanical Services

RIC DAHLMAN

Dahlman Sheet Metal

JACK GENGLER

Gengler-Lowney Laser Works, Inc.

JOHN P. HARMON

Builders Heating, Inc.

JON P. HUDGENS

Elgin Sheet Metal Co.

MICHAEL KIVLAND

Sherman Mechanical, Inc.

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Admiral Heating & Ventilating, Inc.

MICHAEL MCCOMBIE

F.E. Moran, Inc.

TIM RUSSELL

GHC Mechanical, Inc.

JOHN SHAW

Westside Mechanical, Inc.