

THIRD EDITION | 2019

THE METAL PRESS

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SMACNA
GREATER CHICAGO

WORDS FROM THE PRESIDENT

LOOKING FORWARD TO 2020



What a year! Thank you to our dedicated members who helped us enjoy a number of successful and well-attended events throughout 2019. Industry Night in September brought in 13 Associate Members and more than 120 attendees despite being held the same night as other major industry events. Our Field Based Project Management course in October saw a crowd of 50 attendees, and we're anticipating a great response to each course in our Leadership Workshop Program throughout the winter months. We also successfully completed negotiations with Local 73 and entered into an unprecedented four-year contract! We hope to see that energy carry through to negotiations with Local 265 in June.

The 2019 SMACNA Annual Convention in Austin, Texas, wrapped up in late October, and we were excited to see a number of SMACNA Greater Chicago contractors represented. It's inspiring to be surrounded by our industry peers on a national level and discuss challenges and opportunities together in a setting that's both highly educational and allows professional and social networking. This year's event saw our association's first woman president sworn in. Congratulations to Angie Simon of Western Allied Mechanical — we look forward to her leadership and fresh perspective!

As the New Year approaches, Illinois contractors are reminded of a new law that will take effect on January 1, 2020: the legalization of recreational marijuana. There is no doubt this law will affect SMACNA Greater Chicago members, particularly as it relates to contractors' drug testing policies, safety manuals and insurance coverage. For the past several months, we have worked closely with our labor partners to determine the best ways to approach the changes to the law. As we navigate the full impact of marijuana in the workplace, we recommend you start preparing your business now.

We're grateful for the hard work and dedication of our members throughout the year, and wouldn't be the premier sheet metal association chapter without your expert leadership and participation. To show our appreciation, we hosted our annual Holiday Dinner Dance on December 7. Many of our members joined together for a festive evening of good food and company before the hustle and bustle of the holiday season. Thank you for helping us celebrate another successful year!

JOSEPH PASSANNANTE

President, SMACNA Greater Chicago



APPOINTED | National appointees

OUR MEMBERS ARE REPRESENTED ON NATIONAL COMMITTEES

SMACNA Greater Chicago is proud to see a number of members representing our chapter on a national level. These local leaders were recently appointed to SMACNA National's board, committees and task forces, and will work on behalf of all members to tackle challenges and discover solutions that will continue to shape our association and industry. Congratulations to the following:

KEN WIESBROOK

Wiesbrook Sheet Metal

BOARD OF DIRECTORS

JAMES BILLARD

Hill Mechanical Group

BUSINESS & FINANCIAL MANAGEMENT COMMITTEE

HVAC CONTRACTORS COUNCIL STEERING COMMITTEE

HANK ARTLIP

Artlip & Sons, Inc.

BUDGET AND FINANCE COMMITTEE

HVAC CONTRACTORS COUNCIL STEERING COMMITTEE

SASMI TRUSTEE

TOM MASCARI

Mendel Plumbing and Heating

RESIDENTIAL CONTRACTORS COUNCIL STEERING COMMITTEE

JASON GALOOZIS

F.E. Moran, Inc.

SAFETY AND HEALTH COMMITTEE

TONY ADOLFS

SMACNA Greater Chicago

SFUA ARTICLE X MANAGEMENT PANELIST

JERRY MANTA

F.E. Moran, Inc.

TECHNICAL RESOURCES COMMITTEE



ELECTED | Congratulations, Ken Wiesbrook

CONGRATS KEN!

Join us as we congratulate Ken Wiesbrook, who became one of five new members elected to the 2019 SMACNA Board of Directors during the Annual Convention!

Ken has been in the sheet metal business since 1978. During that time, he proudly served a term as president of SMACNA Greater Chicago, has volunteered on many local committees, is a trustee of the local JATC and is a member of the Plumbing and Contractors Association of Northern Illinois. Currently, Ken is the vice president of Wiesbrook Sheet Metal.

Ken has also served on SMACNA's Architectural Sheet Metal Council Steering Committee, the iTi Building Enclosure Task Force and the NEMI Metal Wall Panel Installer Certification Program.

Congratulations, Ken! We're excited to see your expertise benefit SMACNA initiatives and contractors on a national level!





ASSOCIATE MEMBER SPOTLIGHT | Nationwide Coils, Inc.™

KEEP YOUR FACILITY RUNNING IN PEAK CONDITION WITH NATIONWIDE COILS, INC.™

Nationwide Coils has served customers throughout the country as a commercial HVAC manufacturer and supplier of custom and OEM replacement coils for 15 years. The company's headquarters was founded in 2004 in Westchester, New York, and has since expanded to include satellite offices in Manhattan, Florida and the Chicagoland area.

The company's Midwest operation is steadily growing with the 2018 addition of Chris Wright, Chicagoland account manager. Most days, Wright can be found moving from facility to facility, meeting his Chicago-area clients in person and getting a better look inside their units.

"As far as I know, there are not too many manufacturers in Chicago sending their people for personal site visits," Wright said. "A lot of times, companies just go off the catalog descriptions and hope everything matches up, but I'm here to meet with people face-to-face, check out

their equipment and offer customized solutions that will benefit their business in the long run."

Nationwide Coils prides itself on its versatility and ability to quickly recognize opportunities to better serve each customer's needs. Their fast lead times and 24/7 availability make them the best choice to respond during emergencies and be able to meet critical time requirements. Plus, Wright's close proximity to Chicagoland clients means he can easily gather the performance and capacity data necessary to ensure clients get the exact coil design and construction for their unique application.

"I encounter a lot of mechanical engineers and lead installers who have been taking on the added burden of figuring out whether they have the right or most efficient equipment by themselves, and they shouldn't need to," Wright said. "That's my job. Let

me worry about that, while you focus on taking care of your job site and your customers."

In an ever-changing industry, maintaining reliable operation and control of critical HVAC units is a top priority for customers. That's why Nationwide Coils stays on top of the latest technology and industry advancements — and in some cases, sticks with tried-and-true methods.

"We're rolling out this concept called changing the channel, where we're able to perform microchannel conversions," Wright said. "A few years ago, a manufacturer developed a microchannel condenser coil that left end users with a number of issues, including repair difficulties and poorly functioning units. Now, we're converting customers back to the standard copper tube aluminum fin construction that has proven more reliable. The exciting news about this

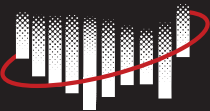
change is that it can be done with many OEM models."

Since joining SMACNA Greater Chicago as an Associate Member last year, Wright has attended a number of events to network and gain exposure with potential clients, including last spring's YES event at K1 Speed, our Summer Outing at Wrigley Field and September's Industry Night.

"For us, the biggest thing is exposure and letting contractors know who we are and how we can help," Wright said.



"I want SMACNA Greater Chicago members to know I'm available to work with their needs and their budget. No matter their specs, they'll always receive personalized service and a customized solution."



NATIONWIDE COILS



SAVE THE DATE | Leadership Without Limits — Part 1: Session 4

ACCOMPLISH YOUR BUSINESS GOALS WITH LEADERSHIP WITHOUT LIMITS

Become a leader in the industry — attend SMACNA Greater Chicago's Annual Leadership Workshop Program! There's still time to register for Part 1: Session 4 of SMACNA Greater Chicago's two-part Annual Leadership Workshop Program.

WHAT	WHEN	WHERE
Part 1: Session 4 COACHING AND COUNSELING	JANUARY 15 8AM-NOON Breakfast provided at 7:30 a.m.	REGENCY TOWERS CONFERENCE CENTER 1515 W. 22nd St., Oak Brook, IL

This course will equip you to effectively address and resolve conflicts, learn proven communication techniques that increase the impact and understanding of information among all team members, learn how to have difficult conversations while developing a positive and productive atmosphere and more. Cost is \$35 per session for members, or \$75 per session for non-members.

Part 2: Leading Through Change will begin February 12, 2020. Watch for more details coming soon.

Registration is **limited to the first 30**.
REGISTER FOR CLASSES NOW AT
SMACNAGREATERCHICAGO.ORG / Leadership-Workshop.html





MARKETING | Holiday season tips

SHOW CUSTOMER APPRECIATION AND BOOST RETENTION THIS HOLIDAY SEASON

'Tis the season to review your company's financials, analyze industry trends and plan for the year ahead. Strategic planning is vitally important to the success of any business, but keeping customers top-of-mind may be the most important part. Customers are responsible for driving your revenue and growth as a company, so cultivating those relationships should be top priority.

But where do you start? According to the Harvard Business Review, acquiring a new customer is anywhere from 5-25 times more expensive than retaining an existing one. As you look to maintain and build your client base, focus your energy on the customers you've already experienced successful interactions with before turning your attention to more casual connections.



CREATE A CULTURE OF EXCELLENCE IN CUSTOMER SERVICE

It's a simple fact — without customers, firms can't survive. That's why it's so important to include customer retention as part of your year-round goals. To ensure your company is meeting your clients' needs and delivering everything they expect, have each member of your leadership team or Board of Trustees make a list of clients they are personally responsible for contacting. Check in with high-value clients, whether it's dropping a quick email or setting up a lunch. These clients are worth the investment.



SPREAD HOLIDAY CHEER

The holidays are the perfect time to send a heartfelt greeting in the mail and stay in front of your customers. A simple card can be a nice way to thank them for their business throughout the year and show that you value their continued patronage. An on-brand, yet personalized message can do wonders to create a long-lasting connection and set you apart from your competitors.



HOST A HOLIDAY OPEN HOUSE

Invite your clients to a holiday open house. This way, you can thank them for their patronage throughout the year in person and connect with them in an informal setting. Bring a food truck to your office, host a wine tasting or offer complimentary cookies and cocoa. Whatever you choose, show your customers you value them. No time before Christmas? This option translates perfectly into the New Year.



KEEP CLIENTS INFORMED

Send a year-end email to update your customers on any notable recent projects, community involvement, services you offer or other important company news. Offer ways for the customer to engage with your business by encouraging them to provide customer service feedback or follow your social media accounts. Keeping them informed and aware of everything you can do for them is a valuable resource. This holiday season, work with your team to brainstorm ideas that engage your customers.



SAVE THE DATE | Join us in Las Vegas, Nevada

JOIN US FOR PARTNERS IN PROGRESS 2020

WHAT	WHEN	WHERE
PARTNERS IN PROGRESS	FEBRUARY 25-26	LAS VEGAS, NV

SMACNA and SMART are going "All In" to strengthen the industry and win more business!

Join other SMACNA member contractors, chapter executives and future leaders at the legendary Caesar's Palace in Las Vegas for the 2020 Partners in Progress Conference. The informative event, set for February 25-26, is designed to energize labor/management partnerships, develop collaborative relationships and clear the way for open communication. Attendees will find valuable educational sessions and hear from world-class speakers, including Herm Edwards, former NFL head coach and current football head coach at Arizona State University.

REGISTER TODAY!

To join the Strive to Succeed Challenge or register for the conference, visit WWW.PINP.ORG/CONFERENCES/PINP20



IN MEMORIAM HONORING JANIS MENNELLA

Following a brief illness, Janis Mennella passed away on October 10 surrounded by her loving family.

Janis was a mainstay in the SMACNA Greater Chicago office, and a familiar face to many of our members. For more than 30 years, she acted as bookkeeper for the chapter and helped organize events — including regular membership meetings and our annual holiday dinner dance. She was always around to offer a smile, a story or a helping hand. Janis was an integral part of our internal team, and we will miss her.





MEMBER SPOTLIGHT | DePue Mechanical

THE DEPUE FAMILY: EXPERTS IN INDUSTRIAL PIPING, LEADERS IN SAFETY

Since 1964, DePue Mechanical, Inc., has proudly delivered the highest quality to commercial, institutional and industrial clients throughout the Illinois Valley, Joliet and Chicagoland areas. Their team is comprised of recognized industry professionals who are enthusiastic and dedicated to every project they take on.

"This company was built on the philosophy that if we truly care about our employees and our customers, our work will not only be productive, but fruitful for all of us," said Jim Jacobsen, Jr., president of DePue Mechanical, Inc. "We hire people who share our views and we work hard to show our

customers that our philosophy, combined with our expertise, makes us the right choice for any project that demands that extra amount of care."

To guarantee the best quality work possible in the industry today, DePue works hard to attain industry certifications that go beyond what most

client-partners expect and allow them to meet client needs 24/7. Recently, the company earned the "R" Stamp (The National Board), "U" Stamp and "PP" Stamps (ASME), which are exclusive code designations awarded only to those contractors who meet the most stringent requirements for quality in the building, fabrication and repair of piping and pressure vessels.

DePue's expertise spans a wide range of applications, and their dedicated commercial and industrial services team is able to anticipate and correct boiler problems before catastrophe strikes. By inspecting and analyzing boilers — and repairing or replacing critical system components as necessary — they can help clients save money and potential interruption of service to their facilities.

"Analyzing and anticipating is key to keeping your facility up and running," Jacobsen, Jr., said. "If you wait until there's a failure, your loss could be huge."

At DePue, quality work starts with a quality team — and they treat every employee and worker as family. The DePue family of professionals knows how to get the job done in everything from emergency situations to routine projects. Whether a client represents a major refinery or a local restaurant, DePue has the experience and expertise to get the job done quickly and cost-effectively.



RECAP | Project Management with Kevin Dougherty

CLASS RECAP: PROJECT MANAGEMENT

SMACNA Greater Chicago hosted a half-day Field Based Project Management class on October 9 at the Regency Towers Conference Center. The course was designed to provide attendees with the tools to improve profitability for each job and close the gap between the office and field. This popular topic, led by course instructor Kevin Dougherty, drew a total of 48 attendees and garnered significant positive feedback from members.

"I feel this class transcends project management and incorporates leadership and life lessons," said Phil Burwell of Atomic Mechanical Services, Inc.

Rachel Van Bieren of Sun Mechanical Systems, Inc., agreed.

"Kevin is a great instructor. He's knowledgeable, kept us engaged and made us laugh," she said. "Most importantly, he knows what he's talking about from project manager responsibility, foreman duties, estimating, productions, job costing, design, time management and so much more. I would definitely take another one of his courses."

Dougherty — a frequent speaker for construction industry associations and events — discussed topics and solutions across a range of topics that impact managerial positions among our members, including: time management, productivity, accountability, goal setting, home/work balance and the top reasons why jobs lose money.

Interested in learning more about SMACNA Greater Chicago's educational offerings? Visit SMACNAGreaterChicago.org/education to view upcoming classes and events!

PROJECT HIGHLIGHTS: JUST A FEW OF OUR PROJECTS!



From industrial piping and boiler repair, to installation and HVAC service, DePue can handle everything from minor repairs to a grassroots plant addition, ensuring that each project is a success. With expertise in a wide range of piping applications, their experienced certified welders and field personnel have worked on some of the largest projects in the Midwest, including:



FIELD MUSEUM

DePue modernized the air handling units in the southwest quadrant to improve indoor air quality and optimize energy efficiency.



TELECOMMUNICATIONS COMPANY

DePue installed a new telecommunications and data center for an Elgin-based company.

f "LIKE" US ON FACEBOOK:
@SMACNAGREATERCHICAGO

t "FOLLOW" US ON TWITTER:
@SMACNAGC





UNLEASH YOUR POTENTIAL – JOIN
SMACNA GREATER CHICAGO AND HELP
MAKE A DIFFERENCE IN THE SHEET
METAL INDUSTRY OF TOMORROW!

ASSOCIATION MEMBERSHIP | Perks

MEMBERSHIP HAS ITS PERKS

As one of the leading chapters in the country, SMACNA Greater Chicago has the best resources available to help members take their careers and businesses to the next level. Our chapter strives to keep business professionals on top of the most important issues, trends and legislation in our market, and our members are continually recognized as leaders in innovation who advocate for a stronger industry.

Enjoy the benefits of membership!

NETWORKING OPPORTUNITIES



Members gather every other month over the lunch hour to network, enjoy and learn from industry speakers at a popular local restaurant during our regular membership meetings. Contractors reconnect, share insights and find out what's going on in the greater Chicago market. We've also worked hard to develop and grow our Oktoberfest-themed Industry Night into the premier networking event of the year. Members, colleagues and suppliers are encouraged to create valuable industry connections while mingling over a pint of German brew and tasty appetizers.

A number of social events are also offered throughout the year to keep our membership strong and energized. The annual Summer Outing is one of our most highly-anticipated events each year, and has taken us to Wrigley Field, Arlington Park and sightseeing on the Chicago River in past years.

EDUCATIONAL OPPORTUNITIES



SMACNA Greater Chicago is comprised of the top sheet metal leaders in the Chicagoland area. Our expertise is at your disposal! Our chapter offers educational opportunities that prepare participants at every level for growth and advancement in the sheet metal industry. Through workshops, seminars, lunch-and-learn events and more, our members have the opportunity to learn from top industry experts and network with their peers.

YOUNG EXECUTIVES OF SMACNA (YES)



SMACNA Greater Chicago believes that the future of our organization lies in the hands of our young leaders who are passionate about shaping and transforming the sheet metal industry. YES is an organized group that allows tomorrow's business owners and managers to meet and socialize with like-minded professionals and mentors, develop valuable partnerships with other member contractors and participate in educational workshops and events that will prepare them for leadership roles and move their organizations forward. Say YES to greater opportunity!

SAFETY



Safety matters to SMACNA Greater Chicago. We continually provide the latest updates on OSHA standards and rules regarding issues that affect our members. Our free safety paycheck stuffer program keeps safety top-of-mind with employees, and our online safety store keeps popular PPE stocked at a discounted price to better assist members in their safety efforts. These initiatives have shown their value — over the years some of our members have been recipients of the various awards presented by SMACNA National's Safety Excellence Awards Program.

BARGAINING NEGOTIATIONS AND ADVOCACY



SMACNA Greater Chicago works tirelessly to negotiate the best contract between labor and management. Our association understands that fair contracts between the two parties result in a better, more profitable working environment for contractor members and their workforce. We have an established history of successful negotiations and a positive relationship between labor and management within the Chicagoland sheet metal industry.

APPLY
TODAY!

Start your application by visiting:
[SMACNAGREATERCHICAGO.ORG/MEMBERSHIP/
HOWTOAPPLY](https://smacnagreaterchicago.org/membership/howtoapply)





MEETING RECAP | September Meeting

SEPTEMBER MEMBERSHIP MEETING FOCUSES ON SAFETY

Mike McCullion, director of safety for SMACNA National, presented safety and health issues facing the sheet metal and HVAC industry during our September membership meeting.

During his presentation, members learned that the average penalties for serious OSHA violations have gone up despite the decrease in the number of federal OSHA inspections due to staffing issues. According to the agency's local emphasis program, fines in the Chicago region increased from an average of \$970 in 2009 to \$5,016 in 2018. In addition to OSHA compliance, there are other safety changes that will continue to play a role in our industry in the coming year. Per the Air-Conditioning, Heating and Refrigeration Institute's (AHRI) guidelines, refrigerant container colors will transition to the new standard gray in 2020 to avoid misidentification of similarly colored containers.

McCullion also touched on the new Illinois law regarding distracted driving. Effective July 1, drivers who are caught using, or even holding, an electronic device while behind the wheel will be issued a moving violation ticket. Safety is always a priority for SMACNA Greater Chicago, and safe driving is no exception. Members should make sure their driving policies are up-to-date with current laws and make sure employees are always practicing responsible driving habits.

SMACNA Greater Chicago Associate Member F.E. Moran was recognized for winning the inaugural Safety Innovation Award. In collaboration with Milwaukee Tool and Federated Insurance, both SMACNA Premier Partners, this award recognizes the company that demonstrates an innovative safety idea, concept or best practice that improves its safety programming or culture. F.E. Moran received the award

for modernizing the standard job hazard analysis (JHA) process from a 1970s process to one that functions as a 21st century resource. The updated JHA has since improved safety, production and efficiency at the company.

Other safety initiatives discussed included the adoption and implementation of new technology — everything from safety apps and cloud-based collaboration tools, to more advanced technology like virtual welding booths and wearables. McCullion also noted the importance of training the construction workforce on recognizing and understanding mental health issues, citing a Centers for Disease Control and Prevention report that lists construction as the number one industry for suicide rates.

"You're no less a man or a woman for bringing it up and making sure you get the help you need," one member said.

WELCOME

NEW MEMBERS

The strength of SMACNA Greater Chicago lies in the expertise and energy that each of our valued members brings to our association. Join us in welcoming our newest contractors and associate members!

CONTRACTOR MEMBER MECHANICAL TEST & BALANCE, INC.

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P: (219) 663-8107
mechanicaltestandbalance.com

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Ddeno@mechanicaltestandbalance.com

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RICK DELUGA
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CONTRACTOR MEMBER OCHOA MECHANICAL GROUP, LLC

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ASSOCIATE MEMBER MICHAEL RICHARDSON, LLC

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MATTHEW WITTE
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CONVENTION RECAP | Austin, Texas

MEMBERS RECOGNIZED DURING THE 2019 SMACNA ANNUAL CONVENTION

SMACNA Greater Chicago was represented well during the 2019 SMACNA Annual Convention in Austin, Texas, with more than 40 members joining the fun, excitement and networking at the JW Marriott Austin. This year's convention featured dozens of industry-specific educational sessions across a range of topics, including new technologies and processes for increased productivity, how to develop and engage the workforce, the importance of addressing mental health issues in the workplace and more. All sessions were well attended.

As a chapter, we spent one of the free nights together on the Rooftop Deck of the iconic Brazos Hall. In addition to good company and great entertainment, we enjoyed a Texas leathercraft station, delicious Texas-style culinary offerings and spectacular views of downtown Austin.

During the convention, we were pleased that a number of our members — both individuals and firms — were honored with special awards and recognition. They include:



Jim Cesak of TAL-MAR Custom Metal (middle), with his wife Linda, is awarded the SMACNA College of Fellows medallion.



KEN WIESBROOK

Wiesbrook Sheet Metal
Elected to SMACNA Board of Directors



JIM CESA

TAL-MAR
Inducted into the SMACNA College of Fellows



HANK ARTLIP

Artlip & Sons
Honored as an outgoing Board member



F.E. MORAN

Recipient of the first annual Safety Innovation Award



AIR COMFORT CORPORATION

First-place winner in the 2019 SMACNA Safety Excellence Awards Program in the 100,001-200,000 man-hour category



Members rock out to hit songs by Foreigner.



Chapter night dinner on the Rooftop Deck of the iconic Brazos Hall.



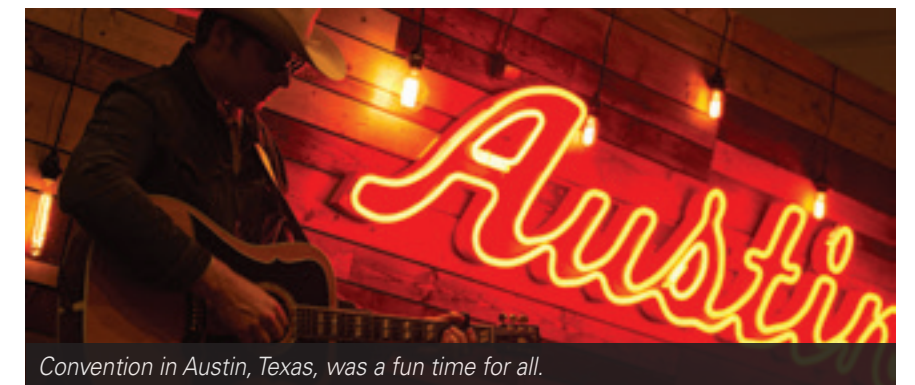
Tim Smerz (right) accepts a first-place safety award on behalf of Air Comfort Corporation.



Mike McCombie (second from left) and Jason Galoozis (middle), both of F.E. Moran, Inc., accept the SMACNA Safety Innovation Award.



Hank Artlip of Artlip & Sons, Inc. (right) receives his Outgoing SMACNA Board Member plaque.



Convention in Austin, Texas, was a fun time for all.



EVENT RECAP | 2019 Membership Golf Outing

ANNUAL GOLF OUTING DRAWS PARTICIPATION FROM 200 GOLFERS

More than 200 SMACNA Greater Chicago members, staff and volunteers joined us at Midlothian Country Club for a perfect day of golf during our 2019 Golf Outing on August 5. This popular annual event was once again broken into a morning session and an afternoon session, each featuring cocktails and a delicious steak and lobster meal.

Educational programming and networking events are vital to the success of our organization — and your participation in the Golf Outing allows us to continue to offer resources that will benefit everyone in our membership.

We also extend a sincere thank you to our 2019 Event and Hole Sponsors for continuing to support our growing association and helping make this annual event possible! We're proud to report our list of valued sponsors increases every year, and we look forward to another outstanding show of support next summer!



LEGISLATIVE | Veto Session Preview

LEGISLATIVE UPDATE: VETO SESSION PREVIEW

The Illinois General Assembly returned to Springfield October 28-30 and November 12-14 for fall veto session. Veto session is an opportunity for lawmakers to reconsider legislation that was vetoed by the Governor, or continue work on legislation that wasn't fully wrapped up during the spring session. The fall veto session is also used to address special issues at the discretion of the Governor, Senate President Cullerton and Speaker Madigan.

Many of Governor Pritzker's "Think Big" agenda items were passed in the final hours of the spring legislative session.

GAMING EXPANSION

The proposed Chicago casino project could fail to attract investors because tax rates are so high. This prompted the Illinois Gaming Board to urge legislators to consider changing the terms of the license. As we move toward veto session, it is likely we will see a trailer bill to address this issue.

RECREATIONAL MARIJUANA

The new law becomes effective January 1 and members are concerned about contractor employers' ability to protect themselves against litigation while also maintaining worksite safety. IMSCA will seek a collective bargaining agreement exemption to address some of the identified challenges created with the new recreational cannabis law. Governor Pritzker has been clear that any changes to recreational cannabis during veto session will be "narrow and technical" in nature.

CAPITAL CONSTRUCTION PLAN

It is not expected that we will see attempts to change the amount of money the state plans to invest in capital construction, but rather in the way capital projects will be identified. House and Republican caucus leaders would like to have more discretion than what was in the original bill. IMSCA staff will continue to monitor any changes to these issues during veto session.

HB 2838

An initiative of the Carpenter's Union and the AFL-CIO, this bill amends the Wage Payment and Collection Act by seeking to hold general contractors liable for the payment of wages to employees of a subcontractor even when the general contractor has paid the subcontractor in full. HB 2838 has remained in Senate Assignments, but we may see this issue be taken up for consideration during veto session. IMSCA, along with our industry partners remain opposed to HB 2838.

IMSCA will be closely monitoring all bills and amendments that are filed in the coming weeks and will be ready to spring in to action if necessary. If you have any questions, please contact Jessica Newbold Hoselton at (217) 523-4361 or jnewbold@boldnewstrat.com.





RECAP | Industry Night 2019

MEMBERS ENJOY ANOTHER SUCCESSFUL INDUSTRY NIGHT

SMACNA Greater Chicago contractor and associate members experienced another successful Oktoberfest-themed Industry Night on September 19! The annual event, held at Hofbrauhaus Chicago, showcased the products and services of 13 of our associate members and industry partners, giving attendees a chance to learn more and connect with fellow business partners in a relaxed setting.

“Even though several other industry-related events were planned for the same night, 2019 Industry Night had a great turnout and positive response from the group of nearly 110 who attended,” said Tony Adolfs, executive vice president. “We’re excited for the momentum this event has sparked and will continue to develop and grow Industry Night as one of our premier offerings to members in the coming years.”

We’re already preparing for next year’s event — watch for details as they become available shortly after the New Year!



RECAP | Leadership Without Limits — Part 1: Session 1

LEADERSHIP WITHOUT LIMITS: TIME MANAGEMENT

SMACNA Greater Chicago members attended a half-day course to learn ways to tackle daily information overload and better identify personal effectiveness.

Each session in our Leadership Without Limits series is conducted by The Carroll-Keller Group, with Darryl Harris as the featured speaker. Harris — who has nearly 30 years of experience in leadership development, strategic planning, team effectiveness and customer skills — engaged attendees through hands-on exercises and focused on topics designed to help participants develop the skills they need to maintain a sense of order and control in work and in life.

THE CLASS WAS ENJOYABLE AND ENGAGING, AND THE INFORMATION PRESENTED WAS EXTREMELY HELPFUL IN REGARD TO A TOPIC THAT ALMOST EVERYONE STRUGGLES WITH.

Raymond O’Hara, Westside Mechanical

SMACNA Greater Chicago is proud to offer the Annual Leadership Workshop Program as an annual educational resource to members.

PART 1: Leadership Without Limits continues with additional sessions through January 2020.

PART 2: Leading Through Change will begin February 12, 2020. Watch for more details coming soon.

Registration is **limited to the first 30.**
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