

SMACNA GREATER CHICAGO

METAL PRESS

ASSOCIATION NEWSLETTER



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A PROUD FAMILY
COMPANY WITH ROOTS
IN THE EARLY 1920S**

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SMACNA
GREATER CHICAGO

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You'll find QR codes throughout the newsletter that take you to additional content online, including relevant links or event and class registration.



LETTER FROM THE PRESIDENT

PEER GROUPS, NETWORKING BENEFIT ALL MEMBERS

Every SMACNA Greater Chicago member has an important role in shaping the sheet metal industry. We're all top-performing leaders in our respective services, but continued learning opportunities must be added to our business strategies to help us remain at the top of our game.

Recently, SMACNA National emailed out a Peer Group Interest Survey. Peer groups give SMACNA members a chance to network, collaborate and share their knowledge with other members throughout the country, while receiving valuable feedback, advice and resources. I urge you to consider participating in the survey. The SMACNA team will use the results to pair your business with similar-sized contractors in other markets so you can share your experiences and benefit from each other's successes (and even learn from past mistakes). To take the survey, visit bit.ly/3NtP514.

Speaking of networking, our Annual Conference in May was a record-setting year with more than 90 attendees! I was happy to see many new faces join us this year, and hope to see many of you during the SMACNA Annual Convention in Phoenix from October 15-18. I've heard they're expecting another sold-out event, so be sure to register early to reserve your spot.

The value of getting involved and meeting other contractors cannot be overstated. On a local level, we have so many opportunities to join together as partners and look to the future of our industry. Our board continues to strategize ways to elevate the sheet metal industry as a whole, including navigating materials issues and recruiting talent. Our goal, always, is to benefit all members within our association.

Hank Artlip
President, SMACNA Greater Chicago

3 BIG THINGS

By 2025, Generation Z will make up more than 25% of our workforce. This generation is collaborative, tech-focused and connected in ways we've never seen ... and we need their skills. But what do they want from a career, and how can we keep them engaged?

3 BIG THINGS

ENGAGING GEN Z IN THE INDUSTRY

Born between 1997 and 2012, Generation Z (Gen Z) is expected to make up more than 1/4 of the workforce by 2025. This generation is collaborative, tech-focused and connected in ways we've never seen ... and we need their skills. But what do they want from a career, and how can we keep them engaged?

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GO DIGITAL

Gen Z has earned the nickname of the “digital generation.” For them, paper maps are ancient history and CD players (let alone floppy discs) belong in a museum. They’ve grown up with technology at their fingertips and use an average of five screens (smartphone, TV, laptop, desktop and iPad).

According to a recent survey, 91% of Gen Z employees are attracted to organizations using sophisticated technology. Highlighting the technologies they might use on the jobsite, like robotics, virtual/augmented reality or cloud-based mobile solutions is an absolute must to recruit and retain these digital natives. They’re not the digital generation for nothing! They’re quick to learn, adapt well and can help move your company forward in an increasingly tech-focused industry — if you’re willing to give them the tools to thrive.



HIGHLIGHT BENEFITS

Gen Z has grown up during a turbulent time, living through the Great Recession and emerging on the heels of a global pandemic. Like generations before them, these life events have shaped how they experience and react to the world around them. Because of this, they crave stability, good pay and a healthy work-life balance.

Luckily for the union construction industry, a high-paying, rewarding, stable career is what we offer. But to these young professionals, it’s still a big secret. Now’s the time to emphasize your company’s benefits! Are there paid holidays? Can they take vacation time? Is there a hybrid or flexible work model? Are mental health services available? Let them know what to expect.



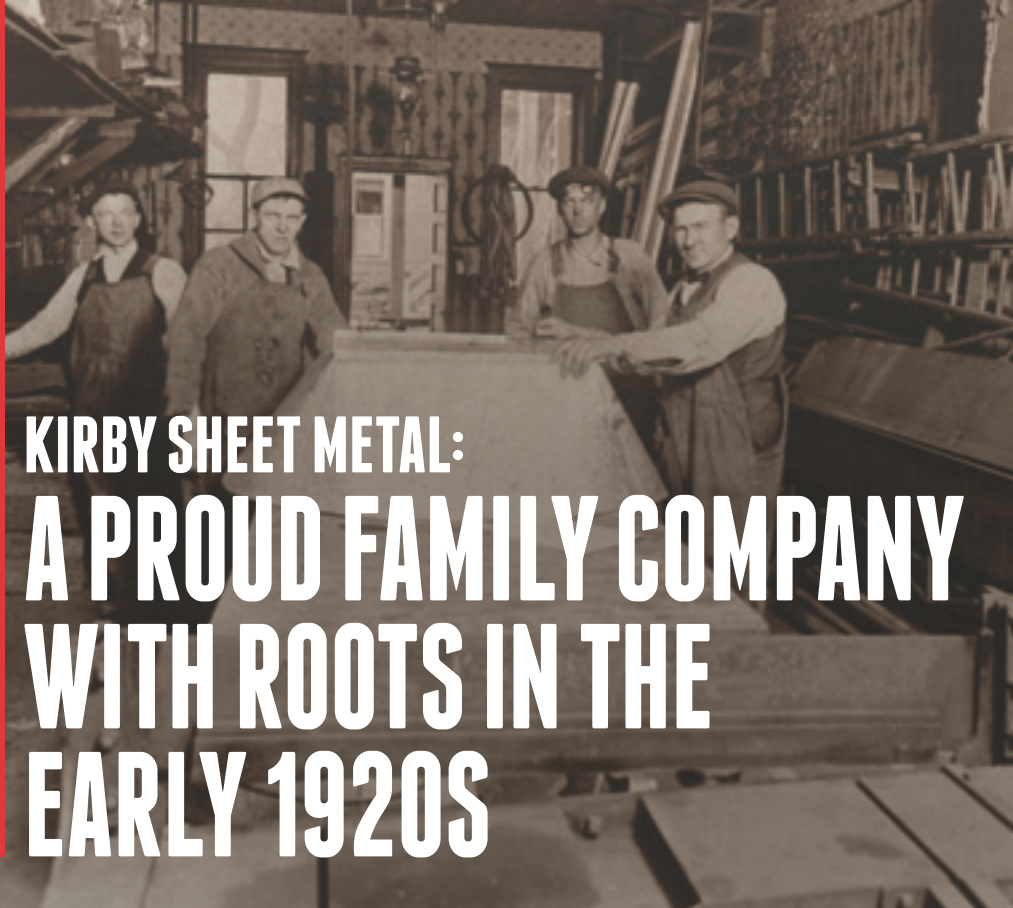
CONNECT THEM WITH OPPORTUNITY

A Glassdoor study shows that 87% of millennials value career progression possibilities, and Gen Z wants those same opportunities. They’re eager to prove themselves and are motivated to see results quickly.

Challenge them to learn, and they’ll rise to the occasion! To help develop their skills, connect them with mentorship opportunities within your company or the industry as a whole, and let them know ways they can grow and advance their career with you.



KIRBY SHEET METAL: A PROUD FAMILY COMPANY WITH ROOTS IN THE EARLY 1920S

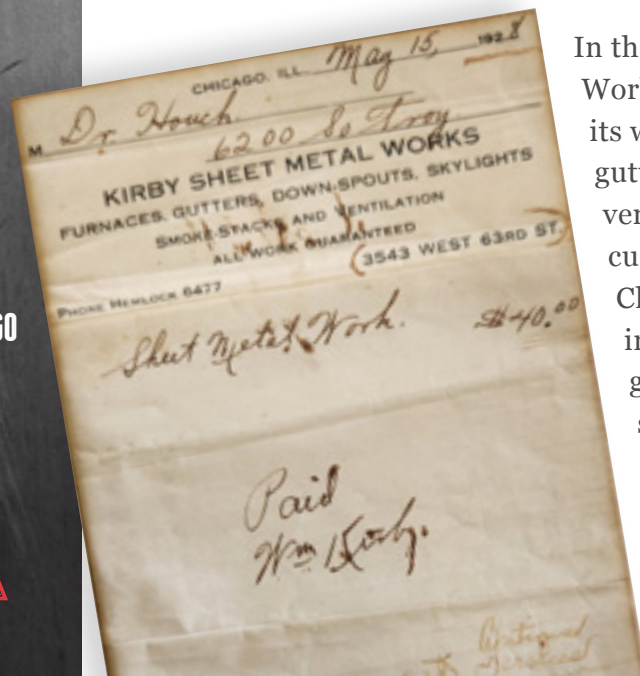


MEMBER FEATURE: KIRBY SHEET METAL

Kirby Sheet Metal history dates back to the early 1920s. Today, the company has become a custom fabrication shop for the greater Chicagoland manufacturing industry, including commercial ventilation, guarding for machinery, stainless steel countertops and more.

In his office, Robert Novick keeps a framed vintage receipt dated May 15, 1928. For him, this piece of company history is a special reminder.

“I think back to those people who have come before me and carried the legacy on, and that’s why I pursued buying the company when it came available,” Novick said. “I was interested in continuing to find ways to change the company for the better and make sure the people working here still had their jobs.”



In the early days of Kirby Sheet Metal Works, the company was known for its work with furnaces, downspouts, gutters, skylights, smokestacks and ventilation. Today, Kirby has become a custom fabrication shop for the greater Chicagoland manufacturing industry, including commercial ventilation, guarding for machinery, stainless steel countertops and more.

Novick’s journey with Kirby started when he was just a child. His father spent his career working for Kirby in its original Chicago location and eventually became a partner, so Novick spent much of his childhood near the family-oriented company. In 1996, Novick began working for Kirby as he pursued his apprenticeship with Local Union 73 — a path he says most of their employees have done at one time.

In August 2019, Novick purchased the company and became sole owner. Despite the pandemic hitting only a handful of months into his ownership, Kirby has found ways to grow and thrive.

“I’ve really tried these last few years to bring the company to a higher level and advance our HVAC capabilities on the industrial and commercial sides,” Novick said. “We recently installed a precision laser cutter, which I hope will continue to advance us. And two years ago, I became aware of a company named Frank Kreutzer that did similar work to us and was closing. I ended up buying his book of business, which turned out to be a great thing for us. Customers that had been strong with him remain so with us.”

Kirby’s reputation for specialty work has allowed the company to take on a number of interesting projects in varying industries, including the trainyards, plastic manufacturing, universities, movie sets and bakeries. They were even recruited to make a pizza pan big enough to fit the world’s largest deep-dish pizza made right in Chicago.

“Most of my guys see something different here all the time. There’s always a different project going on or item they’re making,” Novick said. “To see some of these manufacturing

processes we engage in to help a customer fix something or make their process better — that’s what I enjoy.”

Despite his company joining SMACNA Greater Chicago as a member well before his time as owner, Novick has found himself becoming more involved within the last year.

“I guess I want to stir the pot a little bit,” he said with a chuckle. “In the last few months, I’ve learned things as an owner that I need to have in place that I didn’t know before, so I’ve been leaning on SMACNA to benefit from their industry knowledge and resources.”

“IN THE LAST FEW MONTHS, I’VE LEARNED THINGS AS AN OWNER THAT I NEED TO HAVE IN PLACE THAT I DIDN’T KNOW BEFORE, SO I’VE BEEN LEANING ON SMACNA TO BENEFIT FROM THEIR INDUSTRY KNOWLEDGE AND RESOURCES.”

Robert Novick | *Owner*

MARKETING & TECHNOLOGY

We're in the middle of a digital transformation, with no signs of slowing down. Learn how today's tracking technologies can impact your business, from targeted recruitment efforts and fleet safety to employee time tracking and efficiency.



MERGING MARKETING AND TECHNOLOGY

We're living in a digital world, and the sheet metal and HVAC industry needs to find ways to adopt the right technologies and keep up.

How many times have you ordered a pizza from an app on your mobile phone, only to know exactly when (and where) your driver will deliver it? What about the golf club ads that seem to follow you on your Facebook feed or pop up next to an article you read online?

This is what happens when marketing meets technology. From a user standpoint, it can seem a little creepy at first. We're not saying your phone knows everything about you ... but every click, every like and every website you visit can be tracked and used in some sneaky (yet effective) marketing. And from a business standpoint, these digital tools have become increasingly valuable. In fact, contractors stand to benefit in a number of ways — everything from more targeted recruitment efforts and fleet safety to employee time tracking and efficiency.

Here's a high level, behind-the-scenes look at how it all works.

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REMARKETING

Remarketing (or retargeting) is a pay-to-play strategy to help capture and bring back people who've already interacted with your website in some way. Let's say John Doe spent time looking at your company's services and products, then left your website without filling out a contact form or calling for service. Cookies (little pieces of data that help personalize your internet experience) kick in and allow you to promote the very services and products they were looking for. It helps with brand awareness and, often, bringing those potential customers back to seal the deal.



GEOFENCING

Geofencing is a strategy that uses GPS and other cellular data to set up virtual boundaries around predetermined geographical locations that trigger certain actions when crossed.

For example, if a contractor had a booth at a trade show, they could set up geofencing for the location of the event. Anyone who traveled within the boundary of that particular event could then see targeted ads from that contractor. This is especially helpful for recruiting purposes because you can microtarget people who already have a connection to a project/school/warehouse rather than "spraying and praying" advertising to a random group of people. Geofencing on the jobsite can also create a more accurate record of employee hours for more efficient payroll processing



GPS TRACKING

Utilizing real-time GPS tracking can help you streamline your day-to-day business operations. This technology has long been used in fleet management to track safe driving habits, identify coaching opportunities and help manage the location and ETAs of technicians and equipment. As with all technology, GPS advancements bring additional opportunities to boost efficiency. By integrating positioning technology into your applications, you'll likely see cost savings through improved accuracy, reliability and safety.

WINTRUST: BUILDING RELATIONSHIPS, BUILDING CHICAGO

WINTRUST

ASSOCIATE MEMBER FEATURE: WINTRUST

Wintrust first began as a conversation with friends over a game of cards and cigars. Today, the bank has grown to include 15 charters operating in 175 locations, each offering the scalability and resources of a large financial institution with the personal attention you'd expect from a smaller, local establishment.

Wintrust first began as a conversation with friends over a game of cards and cigars. Founder Ed Wehmer wanted to create a community-focused, local bank that could compete with the bigger banks of the time. In 1991, his idea became reality with the opening of Lake Forest Bank & Trust, the first Wintrust Community Bank location.

Today, Wintrust has grown to include 15 charters operating in 175 locations, all built on a simple foundation of "Building relationships, building Chicago." Over 30+ years, the company has aligned itself with some of the city's most iconic brands to be known as Chicago's bank.

"Our philosophy really hasn't changed since day one: That personal touch, knowing your customer, knowing the town that you're serving and working with them to make their lives better," Wehmer said in a video on the company's website. "Your bank shouldn't be a pain to you. Your bank should make your life easier. That's what we do."

From personal banking and wealth management solutions to business banking, lending and specialty services, Wintrust offers the scalability and resources of a large financial institution with the personal attention you'd expect from a smaller, local establishment. Through the years, various specialty business lines have been implemented — including the Construction, Engineering and Architecture (CE&A) division in 2014 — to better serve the unique needs of construction firms across all industries. Matt Doucet is President of the eight-person CE&A team who



specializes in banking for the construction industry, including general contractors, specialty subcontractors, and engineering and architecture firms. His team supports more than 300 contractors across the U.S. with more than \$1.25 billion in committed capital. These experts are equipped to partner with mid to large market companies with an eye toward growth.

"The nice thing is they don't have to explain their business to us," Doucet continued.

"For each client, we really try to learn and understand their nuances so we're not broad brushing the industry and putting everyone into one category. Not every contractor is the same. As their bank, we work to understand the challenges they face and mold solutions that match their business."

With an entire construction generation on the verge of

retirement, the topic of ownership transition has trended upwards in recent years. While some business owners have a solid succession plan in place, others may still be looking for a sustainable transition option. Doucet recommends the Wintrust ESOP Finance team to start a conversation

said. "As your banking partner, we take every opportunity to look at what you needed yesterday, what you need today and what you'll need tomorrow and strategize to provide a tailored solution for your business."

Strong relationship development and customer service are among the hallmarks of working the with Wintrust team. Built on the values of commitment and service to their communities, they're also proud to invest back in the many neighborhoods that make up "the quilt of Chicago."

"WE HAVE A UNIQUE DELIVERY MODEL AND A PROACTIVE APPROACH. AS YOUR BANKING PARTNER, WE TAKE EVERY OPPORTUNITY TO LOOK AT WHAT YOU NEEDED YESTERDAY, WHAT YOU NEED TODAY AND WHAT YOU'LL NEED TOMORROW AND STRATEGIZE TO PROVIDE A TAILORED SOLUTION FOR YOUR BUSINESS."

Ed Wehmer | *Wintrust Founder*

surrounding an Employee Stock Ownership Plan. An ESOP can provide a strategic solution to transfer business ownership while satisfying an owner's goal for monetizing their business interests, and at the same time providing future ownership to existing employees.

"We have a unique delivery model and a proactive approach," he

"Philanthropic participation is a huge part of our culture at the bank, and we have a Community Impact team that's solely focused on community engagement and making sure our money is spent wisely to maximize community impact," Doucet said. "We truly believe in the communities we operate in."

LEARN MORE
ABOUT WINTRUST

- 1. Open your camera
- 2. Hover it over this



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NEED A LIFELINE? CALL 988

To help combat the rising suicide rate, SMACNA — in partnership with MCAA, NECA and TAUC — has released a poker chip and hard hat sticker promoting the 988 Suicide & Crisis Lifeline.

PREVENT HEAT ILLNESS AT WORK

According to OSHA, heat is the leading weather-related killer — and the past 18 out of 19 years were the hottest on record! As an employer, it's your responsibility to protect your workers from heat-related illness.

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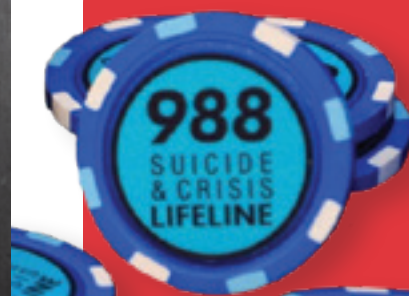


Since 1999, the suicide rate in the United States has climbed a whopping 30%. Additionally, men working in construction have twice the total suicide rate as civilian working men, according to the CDC.

To help combat this alarming trend, SMACNA — in partnership with MCAA, NECA and TAUC — has released a poker chip and hard hat sticker promoting the 988 Suicide & Crisis Lifeline.

“The objective is all about creating maximum visibility and breaking down barriers to get the care you need,” said Seth Lennon, SMACNA Communications Manager. “As the chip says, it’s okay to not be okay. It’s okay to seek help. These resources are small enough to take with you anywhere so you can get to that hotline if you’re struggling or in a moment of distress.”

The 988 Suicide & Crisis Lifeline is a direct, three-digit line to trained counselors. Made up of a network of more than 200 crisis centers, the Lifeline provides free and confidential emotional support 24/7 to people in suicidal crisis or emotional distress. Anyone can call, text or chat online for immediate help and be directed to customized, local resources.



ORDER YOUR FREE RESOURCES

SMACNA Greater Chicago contractors are encouraged to use these new poker chips and hard hat stickers as a mental health resource in the workplace and on jobsites.

CONTACT JUSTIN CRANDOL
SMACNA Director of Safety
JCrاندol@SMACNA.org



PREVENT HEAT ILLNESS AT WORK




According to OSHA, heat is the leading weather-related killer — and the past 18 out of 19 years were the hottest on record! This alarming trend has landed among OSHA’s top regulatory concerns for 2023.

Working in hot, humid conditions in the sheet metal industry can lead to a number of heat-related illnesses. Additionally, heat conditions can change rapidly throughout the day, so it’s important to have a plan in place to prevent heat illness and quickly respond in case of an emergency.

As an employer, it’s your responsibility to protect your employees from heat-related illness by providing adequate water, shade and rest. Require new workers ease into work by following the 20% rule, which means working no more than 20% of their shift at full intensity in the heat, then increasing the duration by no more than 20% each day until they’re used to the heat. Encourage them to dress for the weather in light, breathable clothing. And make sure everyone has a buddy to help monitor each other for signs of illness.

WHAT IS HEAT STRESS?

Heat stress is caused when the body can’t cool itself by natural sweating and leads to several types of heat illness. Some signs of a worker in distress include:

-  **ABNORMAL THINKING**
-  **ABNORMAL BEHAVIOR**
-  **SLURRED SPEECH**
-  **HEADACHE OR NAUSEA**
-  **WEAKNESS OR DIZZINESS**
-  **ELEVATED BODY TEMPERATURE**
-  **LOSS OF CONSCIOUSNESS**

FOR MORE INFORMATION ON
HEAT ILLNESS PREVENTION, VISIT
www.OSHA.gov/Heat

WORKSHOP SESSIONS

1 SHOP (SHEET METAL)
Chris James | Instructor

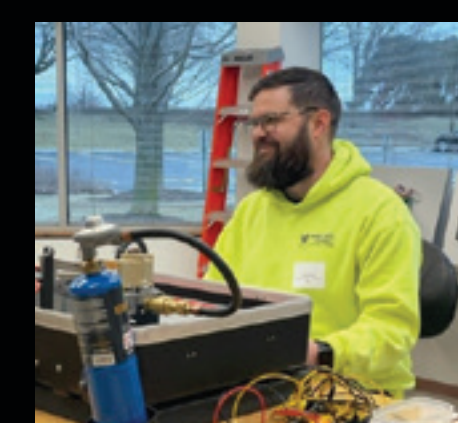
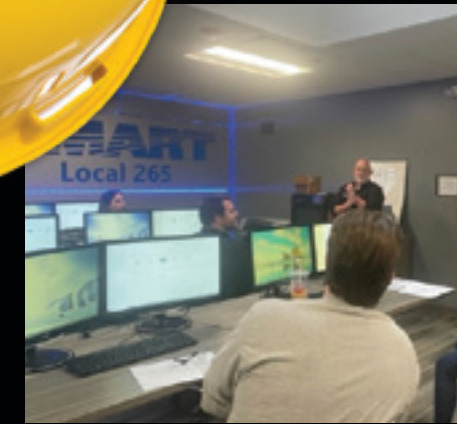
3 TAB (SERVICE)
Joel Orozco | Instructor

2 BIM (SHEET METAL)
Tony Aarns | Instructor

4 GAS IGNITION (SERVICE)
Joe Carone | Instructor

APPRENTICE FOR A DAY

Hosted by the
YES
Steering Committee



RECAP: APPRENTICE FOR A DAY

We were thrilled to bring back our industry favorite Apprentice for a Day workshop on February 23! For the second year running, SMART Local 265 has partnered with the SMACNA Greater Chicago YES Steering Committee to host a day of hands-on training to better understand the world of sheet metal fieldwork.

We were thrilled to bring back our industry favorite Apprentice for a Day workshop on February 23! For the second year running, SMART Local 265 has partnered with the SMACNA Greater Chicago YES Steering Committee to host our group of attendees for a day of hands-on training.

This annual event is an excellent opportunity for engineers, estimators, project managers and office staff to gain a better understanding into the versatile world of sheet metal fieldwork. Business Representative Matt Gugala kicked off the day with a brief meeting and Local 265 President & Business Manager John Daniel made closing comments with a Q&A session. Several instructors then put their expertise on display to demonstrate procedures and show us what it's like to be an apprentice going through the program. Many thanks to Tony Aarns, Joe Carone, Chris James, Kelly Marcellis and Joel Orozco!

We'd also like to give a special shoutout to Dennis Moran for organizing the event, and to Tina Pate for her help. We look forward to next year's event!

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RECAP: MEMBERSHIP MEETINGS

MEMBERSHIP MEETINGS RECAP

In March, Justin Crandol, SMACNA National’s Director of Safety, joined us to discuss industry trends and SMACNA’s initiative to spread awareness about the importance of mental health. For our last meeting in May before our summer break, WGN Political Analyst Paul Lisnek presented on the changing political landscape.

Justin Crandol, SMACNA National’s Director of Safety, joined us during our March 14 meeting to discuss industry trends. He began his presentation with an OSHA update and the organization’s regulatory efforts, including recordkeeping, PPE in construction, lead standard and heat stress. An ANSI update followed.

Additionally, Crandol reported on the hard truth that our industry has one of the highest rates of suicide in the nation. In response to this, SMACNA has joined forces with MCAA, NECA and TAUC to spread awareness about the importance of mental health. Together they have released a poker chip and hard hat sticker with the new suicide and crisis prevention number: 988.

During our May 9 membership meeting, WGN Political Analyst Paul Lisnek provided our group with a fast-paced and engaging overview of the changing political landscape on national, state and local levels.

His predictions for the coming months:

- We’re headed for a Biden/Trump rematch in 2024. If the focus turns to economic issues, Biden may be in trouble.
- With Pritzker likely eyeing a 2028 presidential run, expect Illinois to stay on the progressive side of social issues and make Illinois “the model of what a democratic state should be.”
- New Chicago mayor Brandon Johnson was a surprising win because of the voter turnout. As a pragmatic progressive, he’s got the younger generation energized and has chosen moderate picks for his administration, but has to adjust his strategy to win favor on both sides of the aisle.

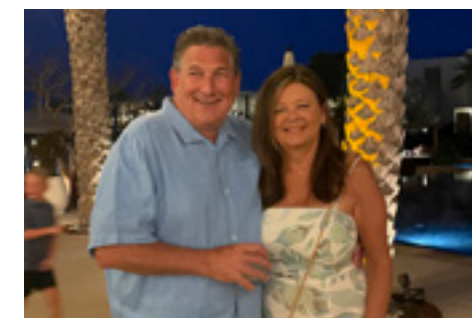
Membership meetings have concluded for the summer and will resume in September 2023.

2023 ANNUAL CONFERENCE

Our 2023 Annual Conference at the beautiful Chileno Bay Resort was a sold-out event! We had more than 90 members and their families take advantage of the tranquil beach, exciting group activities and more.

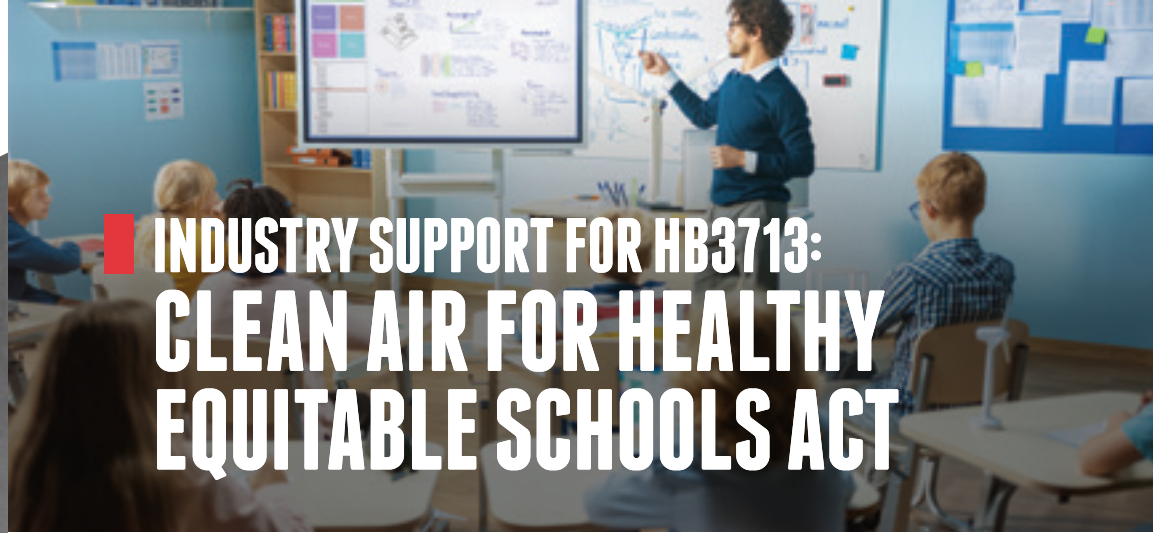
During the Land’s End Tour, we boarded a catamaran for a cruise around the Baja peninsula and were treated to sights like Pelican Rock, the Sea Lion Colony and the famous Arch. A hungry sea lion even joined our deep-sea fishing excursion group! Three boats went out and caught several bonita and mahi mahi, which were grilled and served poolside for all SMACNA Greater Chicago guests. Other highlights included golfing, tortilla and salsa making during a cooking class at Flora Farms and our farewell dinner on the resort’s secluded private beach, La Playita.

We were glad to see a number of new faces this year, and already look forward to planning next year’s event!



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INDUSTRY SUPPORT FOR HB3713: CLEAN AIR FOR HEALTHY EQUITABLE SCHOOLS ACT

SMART Local 265 is among many statewide organizations, health experts, physicians and advocacy groups endorsing the HB3713 Clean Air for Healthy Equitable Schools Act.

Experts affiliated with the Illinois Chapter of ASHRAE estimate that only 14% of classrooms in Illinois public schools meet their minimum ventilation code requirements. And it's not just Illinois schools: most schools throughout the U.S. do not meet minimum ventilation standards.

Exposure to polluted air in schools can negatively impact student attendance, comfort and performance.

14%
OF CLASSROOMS IN ILLINOIS PUBLIC
SCHOOLS MEET THEIR MINIMUM
VENTILATION CODE REQUIREMENTS
Illinois Chapter of ASHRAE

“As leaders in the HVAC industry, SMART Local 265 fully supports the passage of this important legislation to ensure that our children are breathing clean air in their classrooms,” said John Daniel, President and Business Manager

of Local 265. “We believe this bill is a critical step in protecting and promoting the health and well-being of our future generations, and we’re proud to be partners with SMACNA Greater Chicago in this effort.”

Introduced by Rep. Camille Lilly, HB3713 would provide ventilation verification assessments for all public schools, in addition to high-quality, quiet, portable HEPA air cleaners and air quality monitors for all classrooms, libraries, health offices, music/art rooms and cafeterias. Assessments must be performed by a TAB-certified technician.

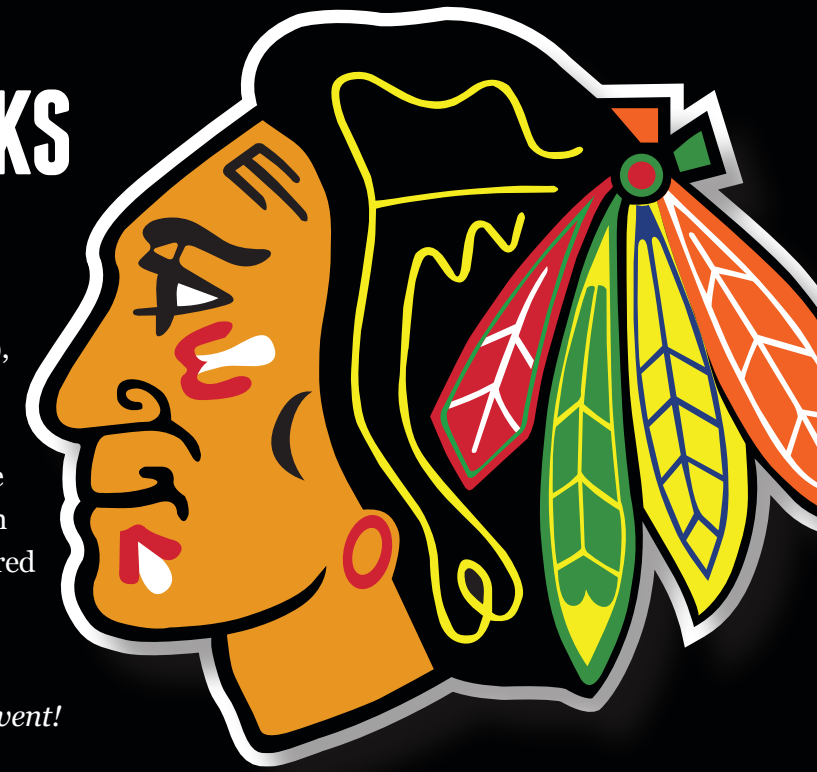
This is an important topic not just in our industry, but across the nation. SMACNA Greater Chicago contractors and our trained HVAC professionals are the most knowledgeable in the industry on issues relating to humidity control, filtration, ventilation and more — and are best poised to help meet the challenges of today and tomorrow.

As of the time of this writing, the bill passed in the House with 68 yeas and 35 nays, and is currently going through the Senate Amendment process.

CHICAGO BLACKHAWKS MEMBER OUTING

During our member-favorite event on February 19, we had an exciting game with an exciting win! Not surprisingly, the game was sold out and everyone in attendance had a great time socializing at the United Center. Patrick Kane treated everyone to his ninth career regular-season hat trick, rookie Cole Guttman scored the game-winner and the Blackhawks beat the Toronto Maple Leafs 5-3!

*Thanks to everyone who was able to attend this year’s event!
We hope to see you all again next year.*



LEGISLATIVE

SMART Local 265 is among many statewide organizations, health experts, physicians and advocacy groups endorsing the HB3713 Clean Air for Healthy Equitable Schools Act.

BLACKHAWKS GAME RECAP

Our member-favorite event on February 19 was sold out, with an exciting win by the Chicago Blackhawks!

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ATTEND SMACNA NATIONAL PROGRAMS, GET REIMBURSED 50%

ATTEND SMACNA NATIONAL PROGRAMS, GET REIMBURSED 50%

We're excited to offer a NEW benefit! Moving forward, the newest value-add for SMACNA Greater Chicago members is a 50% reimbursement on your registration fee when you attend any SMACNA National educational program.

In addition to preparing members for success through regular educational programs and training courses, we're excited to offer you even more tools to stay on the cutting edge of the industry!

Moving forward, the newest value-add for SMACNA Greater Chicago members is a 50% reimbursement on your registration fee when you attend any SMACNA National educational program. A limit is set at three people per company.

For more details, email Laurie@SMACNAGreaterChicago.org.

UPCOMING SMACNA EVENTS

PROJECT MANAGERS INSTITUTE September 17-20 Aurora, CO	FINANCIAL BOOT CAMP October 1-4 Rosemont, IL	PROJECT MANAGERS INSTITUTE November 12-15 Seattle, WA	SMACNA FAB FORUM November 13-14 Indianapolis, IN
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FREE TECH SESSIONS WITH GINNIE FLORADAY

SMACNA Greater Chicago members have the opportunity for a FREE 2-hour tech session with industry expert Ginnie Floraday to help sharpen your skills in the computer applications you use every day!

Schedule your appointment today:
Laurie@SMACNAGreaterChicago.org
or 708.544.7007



YES EVENT: THE HAVE IT ALL LIFESTYLE

Despite the questionable weather, we had a great turnout of more than 30 attendees for our first YES event of the year! Alex Willis, CEO of Leadership Surge and noted construction industry leadership speaker, joined us for an engaging presentation on "The Have It All Lifestyle."

Alex's program focused on the importance of having balance in both our personal and professional lives, which includes these four key elements:

- BODY**
Working out, healthy eating habits
- BALANCE**
Key relationships, family
- BEING**
Purpose in life, connection to a higher power
- BUSINESS**
Success in your career and finances

The evening also included a friendly tech-infused game of mini-golf at Puttshack. Thanks to all who were able to join us.

YES is for young SMACNA Greater Chicago members who are passionate about shaping and transforming our industry.

WANT TO LEARN MORE? Visit SMACNAGreaterChicago.org/YES



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MARK YOUR CALENDAR: UPCOMING MEETINGS & EVENTS

Save these dates for some of the most anticipated chapter and industry events this summer and fall.

MARK YOUR CALENDAR: MEETINGS & EVENTS



JUL 23

SUMMER OUTING

Cubs Game
Wrigley Field
1060 W. Addison St.
Chicago, IL 60613

The Cubs and Cardinals are bringing their iconic rivalry back to Wrigley Field this summer! Join us on the Left Field Porch to enjoy tasty bites, cold beverages and a panoramic view of what promises to be an exciting game day.

Seats are limited — register by July 3 at SMACNAGreaterChicago.org/Summer-Outing



AUG 7

ANNUAL GOLF OUTING

Stonebridge Country Club
2705 Stonebridge Blvd.
Aurora, IL 60502

Join us on the golf course (where the grass is always greener) for the 2023 SMACNA Greater Chicago Golf Outing. You'll be treated to lunch before tee-off at Stonebridge Country Club, followed by dinner and cocktails. Plus, you'll be able to challenge your peers to various hole contests (with prizes) throughout the day.

Want to see your company represented throughout the course? Become a hole or event sponsor! Email Laurie@smacnagreaterchicago.org before July 12 for details.



SEP 12

REGULAR MEMBERSHIP MEETING

Gibsons Bar and Steakhouse
2105 Spring Rd.
Oak Brook, IL 60523

September's featured speaker is yet to be determined, but members can always expect a delicious lunch and a good time networking with industry friends. Check online for registration information later this summer.



SEP 21

INDUSTRY NIGHT 2023

Joe's Live
5441 Park Pl.
Rosemont, IL 60018

We're getting ready to rock the stage for another year of SMACNAPALOOZA Industry Night — SMACNA Greater Chicago's premier networking event! Join us at Joe's Live on Thursday, September 21, for a new set list of products and services from our rockstar lineup of associate member exhibitors.

Watch for details and registration information coming soon!



OCT 15-18

SMACNA ANNUAL CONVENTION

JW Marriott Phoenix Desert Ridge Resort & Spa
5350 E. Marriott Dr.
Phoenix, AZ

The 2023 SMACNA Annual Convention will take place at the JW Marriott Phoenix Desert Ridge Resort, a grand destination in the vibrant serenity of the Sonoran Desert. Along with numerous business development workshops and the much-anticipated product show, this year's keynote speakers will include: Anirban Basu, SMACNA's Chief Economist; James Lawrence, known as the Iron Cowboy; and Judi Holler, host of "Yes, And" podcast.

For pricing and to register, visit SMACNA.org/Learn/Events/Calendar

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SMACNA GREATER CHICAGO OFFICE

1415 W. 22nd Street, Suite 1200
Oak Brook, IL 60523-8433
CALL 708-544-7007